



Contact: Molly Stieber
(215) 568-2525
mstieber@devinepartners.com

FIRSTTRUST BANK OPENS COMMERCIAL REAL ESTATE OFFICE IN ANNAPOLIS, MD

CONSHOHOCKEN, Pa., (March 7, 2017) – Firsttrust Bank announced today the opening of a new representative office in Annapolis, MD. Firsttrust Bank will provide debt capital to small, mid-sized and institutional real estate developers and operators in the Maryland and Washington D.C. metro regions. The Office will be managed by W. Brandt Butcher, who has been named Senior Vice President of Real Estate Finance for the region.

"I am looking forward to opening our new representative office in Maryland," said Butcher. "By joining with Firsttrust and its expertise in real estate financing for more than 80 years, we are in an even better position to serve customers and build long-term relationships for the Bank," he said.

Prior to joining Firsttrust, Butcher was a Senior Vice President at First National Bank and managed their Maryland Region commercial real estate team. Joining Butcher are Greg Owens and Jack Anderson. Owens is a seasoned real estate banker with over 15 years of local market experience. Anderson has over seven years of experience, predominantly in real estate finance.

"We are excited to open this office in Annapolis and to expand our lending into the Maryland and Washington, DC metro regions," said Tim Abell, President of Firsttrust Bank. "With our broad experience in real estate transactions and Brandt's extensive knowledge of the area, we look forward to helping developers in this region to achieve their goals," he said.

Firsttrust Bank has been making real estate loans since 1934, when Samuel A. Green, founder, formed what is now Firsttrust Bank. Now in its third generation of family ownership under the leadership of Richard J. Green, Chairman and C.E.O., Firsttrust has continued to make real estate loans through changing market conditions.

About Firsttrust Bank

Founded in 1934 and currently in its third generation of family ownership, Firsttrust is a privately-held bank with assets of \$3.0 billion. Safe and Sound for more than 80 years, Firsttrust provides, commercial, business, and retail services through its 18 banking offices located in Philadelphia, Bucks, Burlington, Lehigh, and Montgomery counties. Continuing to meet the needs of its customers, Firsttrust offers a wide variety of commercial and business loans, deposit products, consumer loans, residential and commercial real estate mortgages, cash-management services and is a preferred Small Business Administration (SBA) lender. For more information, visit firsttrust.com or call 800-220-BANK.

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